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IR Announcement

China Life Reports 2016 Financial Results

Taipei, 11 January 2017 - China Life Insurance Co., Ltd. (TWSE: 2823) today announced its unaudited financial results for year 2016. The company recorded first year premium (FYP) of NT\$7.8 billion and total premium of NT\$15.14 billion in December. Pre-tax net profit was NT\$49 million and after-tax net loss was NT\$111 million due to high financial pressure from strong sales and reserve provision in December. Full-year FYP was NT\$90.63 billion and total premium was NT\$191.14 billion, up 9% and 18% yoy respectively. Net profit for full year 2016 reached NT\$9.47billion, up 3% yoy, and it's translated to EPS of NT\$2.73. EPS excluding the FX reserve impact was NT\$2.41, and FX reserve balance was NT\$6.38 billion.

Performance highlights:

China Life

- China Life reported net profit of NT\$9.47 billion for year 2016, up 3% yoy
- FYP grew by 9%, renewal premium grew by 27%, and total premium brew by 18% in year 2016 **CCB Life**
- CCB Life recorded total premium income of RMB 57.4 billion in year 2016, up nearly 50% yoy
- Net profit in year 2016 reached RMB 386 million
- Total assets reached RMB 109.7 billion in year 2016, increased around 60% from the end of 2015

China Life focus on promoting regular-paid products and adjusting product mix in past three years, and the strategy delivers the outcome in accumulated embedded value. In year 2016, the renewal premium reached NT\$100.51 billion, up 27% yoy and increased by 60% in three years. Within a challenging economic environment in 2016, China Life maintained an upward trend of profitability and reported a record high net profit of NT\$9.47 billion. Furthermore, it maintained capital ratio above 350%, which was on top of large size life insurance companies in Taiwan. China Life demonstrates the ability to deliver remarkable business growth, profitability, asset quality and capital level under volatile environment

To catch the wave of digitalization, China Life is devoted to develop digital financial services. In year 2016, China Life launched online systems for mobile platform and electronic insurance policies to enhance channels and services efficiency. The systems successfully integrate the process of marketing, insurance purchasing, payments and electronic policy issuance through mobile devices.

Moreover, China Life fully supports government policy to take care of the disadvantage groups through promoting micro-insurance, and the effort was recognized by the authority for three consecutive years. China Life roots social responsibility as core operation philosophy, and its CSR report was selected as "Top 50 Corporate Sustainability Report - Golden award in banking and

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insurance industry". Also, China Life has been ranked at Top 5% among listed companies for the second consecutive year in Taiwan Stock Exchange's 2nd Corporate Governance Evaluation results, and was rated with "Exceptional" in the CG6010 (2015) certification by Taiwan corporate governance association.

CCB Life, China Life's equity investment in Mainland China, recorded total premium income of RMB 57.4 billion in 2016, grew by nearly 50% year over year. The company reported unaudited net profit of RMB 386 million for year 2016, and its total assets grew around 60% from the end of 2015 to RMB 109.7 billion. CCB Life has set up its asset management and general insurance subsidiaries in 2016, and the Company has been officially changed into a company limited by shares from a limited company in the end of 2016. CCB Life received Hunan branch set up approval from CIRC in January 2017, and it now has branched out to twenty provinces.